



**Industry Report 2015**

# **Polyester Softshell Jackets**

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# 1. Supplier Overview & File Attachments

## a. Primary Location

	<b>City</b>	Shenzhen
	<b>Province</b>	Guangdong
	<b>Region</b>	South China
	<b>Nearest Airport</b>	Shenzhen, Guangdong
	<b>Nearest Sea Port</b>	Shenzhen, Guangdong

## b. Selection Criteria

<b>Process</b>	<p>I. Prior to starting the process, we selected 10 candidate suppliers, all of which were invited to participate in the interview and verification process.</p> <p>II. The suppliers who accepted to participate, and passed the verification procedure, are listed in this report.</p> <p>III. Upon request, we can share the full list of candidate suppliers.</p>	
<b>Metrics</b>	<b>I. Company Data</b>	<b>II. Product Compliance</b>
	<ol style="list-style-type: none"> <li>Registered Capital</li> <li>Location</li> <li>Business Scope</li> <li>Quality Management System</li> <li>CSR / Social Audit</li> </ol>	<ol style="list-style-type: none"> <li>REACH</li> <li>California Proposition 65</li> <li>Substance Test Reports</li> </ol>
<b>File Attachments</b>	<div style="background-color: #f96; padding: 10px; display: inline-block;"> <b>ACCESS FILE ATTACHMENTS HERE</b>  <a href="https://drive.google.com">drive.google.com</a> </div>	

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Login using the **Username** and **Password** you selected in the checkout

## SUPPLIER A: Fujian Sportex Textile Co., Ltd.

### a. COMPANY DETAILS

<b>Location</b>	Fuzhou, Fujian	<b>Year of Registration</b>	2001
<b>Company Number</b>	938729847393933	<b>Registered Capital</b>	RMB 12,000,000
<b>Business Scope</b>	Manufacturing, trading and exporting sportswear, outerwear and related textile products, including processed goods.		
<b>Registered Address</b>	Yanjing Rd 1711-A, Building 12B, Dingkeng Village, Chiyuan Town, Minqing County, Fuzhou, Fujian, China (Mainland).		

### b. PRODUCT CERTIFICATES & TEST REPORTS

	Valid in	Type	Description	Other
A	EU	<b>REACH</b> ( <a href="#">Read More</a> )	REACH restricts substances in all consumer products, including apparel, accessories and jewellery.	Product SKU: Softshell Jacket Lining Issued by: SGS Held by: Fujian Sportex Textile Co., Ltd
B	EU	<b>CA Prop 65</b> ( <a href="#">Read More</a> )	California Proposition 65 restricts more than 800 substances in consumer products sold in CA, US.	Product SKU: Softshell Jacket Lining Issued by: SGS Held by: Fujian Sportex Textile Co., Ltd
C	EU	<b>Formaldehyde</b> ( <a href="#">Read More</a> )	Substance Test Report	Product SKU: Black Polyester Fabrics Issued by: Asiainspection Testing Services Held by: Fujian Sportex Textile Co., Ltd

### c. COMPANY CERTIFICATES & AUDIT REPORTS

	Type	Type	Description	Other
A	QMS	<b>ISO 9001</b> ( <a href="#">Read More</a> )	ISO 9001 sets out the criteria for a quality management system (QMS).	Issued by: Intertek Held by: Fujian Sportex Textile Co., Ltd
B	CSR	<b>BSCI</b> ( <a href="#">Read More</a> )	BSCI is a monitoring system used to improve labour and workplace conditions in supplier countries, through a standardised monitoring protocol.	Issued by: Intertek Held by: Fujian Sportex Textile Co., Ltd

### d. VERIFIED CONTACT DETAILS

<b>Contact Person</b> Sales Representative	Scarlett Chan	<b>Supplier Directory</b> Alibaba / GlobalSources	<a href="#">External Link</a>
<b>Email</b>	Hidden in sample report	<b>Website</b>	<a href="#">External Link</a>
<b>Phone</b>	Hidden in sample report	<b>Skype ID</b>	Hidden in sample report

**Referral Code:** [4PWa92#tM4U8A](#)

**Note:** Insert the Referral Code (See above) in your email when contacting this supplier

## SUPPLIER B: Fuzhou Gaoer Garment Co., Ltd.

### a. COMPANY DETAILS

<b>Location</b>	Fuzhou, Fujian	<b>Year of Registration</b>	1999
<b>Company Number</b>	947304484383484	<b>Registered Capital</b>	RMB 5,000,000
<b>Business Scope</b>	Manufacturing and trading sportswear, jackets, swimwear, basic apparel and garments		
<b>Registered Address</b>	Unit D1, Floor 2, Xinduhui Caijing Plaza, No. 43, West Street, Gulou Dist., Fuzhou, Fujian, China (Mainland)		

### b. PRODUCT CERTIFICATES & TEST REPORTS

	Valid in	Type	Description	Other
A	EU	<b>REACH</b> ( <a href="#">Read More</a> )	REACH restricts substances in all consumer products, including apparel, accessories and jewellery.	Product SKU: 280 gsm Polyester Fabric Issued by: Intertek Held by: Fuzhou Gaoer Garment Co., Ltd.
B	EU	<b>AZO Dyes</b> ( <a href="#">Read More</a> )	Substance Test Report	Product SKU: Cotton / Spandex Fabric Issued by: Intertek Held by: Fuzhou Gaoer Garment Co., Ltd.

### c. COMPANY CERTIFICATES & AUDIT REPORTS

	Type	Type	Description	Other
A	QMS	<b>ISO 9001</b> ( <a href="#">Read More</a> )	ISO 9001 sets out the criteria for a quality management system (QMS).	Issued by: Bureau Veritas Held by: Fuzhou Gaoer Garment Co., Ltd.
B	CSR	None	n/a	n/a

### d. VERIFIED CONTACT DETAILS

<b>Contact Person</b> Sales Representative	Li Jun	<b>Supplier Directory</b> Alibaba / GlobalSources	<a href="#">External Link</a>
<b>Email</b>	Hidden in sample report	<b>Website</b>	<a href="#">External Link</a>
<b>Phone</b>	Hidden in sample report	<b>Skype ID</b>	Hidden in sample report

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**Note:** Insert the Referral Code (See above) in your email when contacting this supplier

## SUPPLIER C: Xiamen Caisi Garment Factory Co., Ltd.

### a. COMPANY DETAILS

<b>Location</b>	Xiamen, Fujian	<b>Year of Registration</b>	2005
<b>Company Number</b>	103837464939441	<b>Registered Capital</b>	RMB 5,000,000
<b>Business Scope</b>	Manufacturing technical textiles goods and related goods		
<b>Registered Address</b>	Unit 1110, Bldg. 5, Area E, Chunjie Plaza, Pushang Rd., Cangshan District, Xiamen, Fujian, China (Mainland)		

### b. PRODUCT CERTIFICATES & TEST REPORTS

	Valid in	Type	Description	Other
A	EU	<b>REACH</b> ( <a href="#">Read More</a> )	REACH restricts substances in all consumer products, including apparel, accessories and jewellery.	Product SKU: 220 gsm Jacket Lining Issued by: REACH CIRS Held by: Xiamen Caisi Garment Factory
B	EU	<b>Formaldehyde</b> ( <a href="#">Read More</a> )	Substance Test Report	Product SKU: SKU: 220 gsm Jacket Lining Issued by: SGS Held by: Fujian Huanling Group Limited

### c. COMPANY CERTIFICATES & AUDIT REPORTS

	Type	Type	Description	Other
A	QMS	<b>ISO 9001</b> ( <a href="#">Read More</a> )	ISO 9001 sets out the criteria for a quality management system (QMS).	Issued by: Xiamen Sentec Inspection Held by: Xiamen Caisi Garment Factory
B	CSR	None	n/a	n/a

### d. VERIFIED CONTACT DETAILS

<b>Contact Person</b> Sales Representative	Wei Wei	<b>Supplier Directory</b> Alibaba / GlobalSources	<a href="#">External Link</a>
<b>Email</b>	Hidden in sample report	<b>Website</b>	<a href="#">External Link</a>
<b>Phone</b>	Hidden in sample report	<b>Skype ID</b>	Hidden in sample report

**Referral Code:** [4PWa92#tM4U8C](#)

**Note:** Insert the Referral Code (See above) in your email when contacting this supplier

## SUPPLIER D: Dongguan Eastern Outerwear Co., Ltd.

### a. COMPANY DETAILS

<b>Location</b>	Dongguan, Guangdong	<b>Year of Registration</b>	2007
<b>Company Number</b>	937347363633311	<b>Registered Capital</b>	RMB 1,200,000
<b>Business Scope</b>	Manufacturing coats, jackets, polyester apparel and other goods		
<b>Registered Address</b>	B7-09, Jiazhou Building, No. 128, Yunding Zhong Rd, Humen Dist., Dongguan, Guangdong, China (Mainland)		

### b. PRODUCT CERTIFICATES & TEST REPORTS

	Valid in	Type	Description	Other
A	EU	<b>CA Prop 65</b> ( <a href="#">Read More</a> )	California Proposition 65 restricts more than 800 substances in consumer products sold in CA, US.	Product SKU: Polyester Fabric (Red) Issued by: Shenzhen ZST Testing Limited Held by: Dongguan Eastern Outerwear
B	EU	<b>Formaldehyde</b> ( <a href="#">Read More</a> )	Substance Test Report	Product SKU: Polyester Fabric (Red) Issued by: Shenzhen ZST Testing Limited Held by: Dongguan Eastern Outerwear

### c. COMPANY CERTIFICATES & AUDIT REPORTS

	Type	Type	Description	Other
A	QMS	None	n/a	n/a
B	CSR	None	n/a	n/a

### d. VERIFIED CONTACT DETAILS

<b>Contact Person</b> Sales Representative	Ivan Chen	<b>Supplier Directory</b> Alibaba / GlobalSources	<a href="#">External Link</a>
<b>Email</b>	Hidden in sample report	<b>Website</b>	<a href="#">External Link</a>
<b>Phone</b>	Hidden in sample report	<b>Skype ID</b>	Hidden in sample report

**Referral Code:** [4PWa92#tM4U8D](#)

**Note:** Insert the Referral Code (See above) in your email when contacting this supplier

## 2. Supplier Comparison Table

SUPPLIER CODE	A	B	C	D
<b>Supplier Information</b>				
<b>Registered Capital (CNY)</b> 1 Chinese Yuan = 0.155 U.S. Dollars	12,000,000	5,000,000	5,000,000	1,200,000
<b>Product Certification</b> United States / European Union	✓	✓	✓	✓
<b>QMS Certification</b> Quality Management System	✓	✓	✓	✗
<b>CSR Audits / Certification</b> Corporate Social Responsibility	✓	✗	✗	✗
<b>Order Terms</b>				
<b>MOQ (Pcs)</b> Minimum Order Quantity	1000	500	500	500
<b>Production Time (Days)</b> Varies depending on order volume	45	40	45	48
<b>Design Capabilities</b>				
<b>ODM Products</b> Private Label / Factory Design	✓	✓	✓	✓
<b>OEM Products</b> Custom Design	✓	✓	✓	✓
<b>Payment Terms</b>				
<b>T/T Accepted</b> Telegraphic Transfer	✓	✓	✓	✓
<b>T/T Terms</b> Pre-Production / Post-Production	Deposit: 30% Balance: 70%	Deposit: 30% Balance: 70%	Deposit: 30% Balance: 70%	Deposit: 50% Balance: 50%
<b>L/C Accepted</b> Letter of Credit	✓	✗	✓	✗
<b>L/C Min. Order Value</b>	\$80,000	n/a	\$34,000	n/a
<b>Product Catalog</b>				
<b>External Link</b> Website / File	<a href="#">Access</a>	<a href="#">Access</a>	<a href="#">Access</a>	<a href="#">Access</a>



## 3. Result

Factors	Our Comments
a. Product Compliance	<p>1. Previously verifiable substance test reports is our main factory selection criteria. This is reflected by the fact that all suppliers can produce such documents.</p> <p>2. However, previously issued test reports don't negate the need for material testing prior to shipment. You can submit fabric samples directly to a testing company in Mainland China or Hong Kong.</p>
b. Quality Management	<p>1. 3 of 4 suppliers are ISO 9001 certified</p>
c. Social Compliance	<p>1. Only 1 of 4 suppliers comply with a CSR protocol. So far, few Chinese manufacturers comply with international CSR / Social Compliance protocols.</p> <p>2. However, a 'non-certified' supplier may still pass a Social Compliance Audit. You may contact our CSR partner in China to order a Social Compliance Audit.</p>
b. Other	<p>1. We are satisfied with the result, and the fact that we located two manufacturers able to provide compliance documents, relevant in the United States, is beyond our expectations. As you can see, compliance with EU REACH is far more common among Chinese apparel and textiles manufacturer.</p> <p>2. That said, the extensive compliance track record provided by all suppliers shows that they have the capability to ensure that your imported items don't contain excessive amounts of restricted substances (e.g. Formaldehyde and AZO).</p>

## 4. Glossary

### a. Company Details

**Location:** The city and province where the supplier is registered and operating.

**Registered Capital:** The amount of registered capital indicates the size of the company, where a larger amount indicates a larger supplier. Suppliers with a low registered capital (> RMB 500,000) are often trading companies, rather than manufacturers.

**Business Scope:** The business scope specifies products and activities that the supplier was intended to produce / carry out when registered. The business scope indicates if the supplier is specialized in the product you intend to purchase.

**Registered Address:** The official place of operations. This may be the address of the office, rather than the production facility.

## b. Product Certificates & Test Reports

**Country / Region:** The country or market (e.g., US or EU) in which the standard or regulation applies.

**Type:** The specific standard or regulation to which the test report / certificate is based on. This indicates whether the supplier has previous experience manufacturing goods according to a specific standard or regulation.

**Held by:** The company name of the certificate holder. Ideally, this shall be the same company as the supplier.

**Issued by:** The testing company that performed the testing and issued the document. Ideally, this is a well known and accredited testing company, such as SGS or Bureau Veritas.

## c. Company Certificates & Audit Reports

**QMS (Quality Management System):** A QMS is a set of business processes intended to prevent and manage the occurrence of defects throughout the production process.

**CSR (Corporate Social Responsibility):** A CSR Certificate / Social Compliance Audit report indicates that the supplier operates according to certain standards, in terms of labour and workplace conditions.

## d. Order Terms

**MOQ (Minimum Order Quantity):** The Minimum order quantity accepted by the supplier. Often set per SKU (e.g. model or material) or variation (color or fabric). the MOQ is often negotiable, especially for initial test orders.

**Production Time:** The estimated production time, starting from the arrival date of the deposit payment until the batch is completed and ready for inspection.

## e. Design Capabilities

**OEM (Original Equipment Manufacturing):** Custom designed products.

**ODM (Original Design Manufacturing):** Original design products with buyer brand (e.g. logo print or engraving)

## f. Payment Terms

**T/T (Telegraphic Transfer):** A regular wire transfer that can be ordered from your business internet bank or local bank office.

**T/T Terms:** Specifies the terms for deposit payment, paid before production, and the balance payment, paid after the batch is approved by the buyer.

**L/C (Letter of Credit):** A Letter of credit is issued by your local bank and ensures that the money is released only after

certain documents are delivered by the supplier. This often includes quality inspection reports, compliance test reports and freight documents. Many suppliers cannot accept L/C payments, and when they do.

**Minimum L/C Order Value:** Suppliers that accept payment by L/C require a minimum order value. For orders below this value, the supplier do not accept payment by L/C. The minimum order value is often set higher than the general Minimum Order Quantity (MOQ).